# **ANUJ KUNTAL**

F. No. B-915, Vivanta Residency, Shrinath Puram, Kota (Rajasthan)-324010 9643906600 | anujkuntal1508@gmail.com



#### **CAREER OBJECTIVE**

Seeking the role where I would be given an opportunity to utilize the theoretical skills, sense of responsibility and efficiency to help the organization grow.

#### **EXPERIENCE**

#### Innovsource Services Pvt. Ltd.

08/03/2017 - 30/06/2017

- Management Trainee- Business Development
  - Lead Generation by cold calling and field visits.
  - Maintaining fruitful relations with present customers.
  - Identifying Potential customers.
  - Maintaining Sales report in MS Excel.
  - Preparing presentations for company and clients.

### **Kota Super Thermal Power Station**

June 2015 - July 2015

- Intern
  - Understanding the Mechanical commodities and their working.

#### Ambuja Cements

June 2014 - July 2014

- Summer Intern
  - Understanding the use and processing of Conveyor Belt.

#### **EDUCATION**

#### Amity Business School, Jaipur

MBA (Operations Management and Marketing) with 8.28 CGPA 2017

#### . Amity School of Engineering & Technology, Jaipur

B.Tech (Mechanical & Automation Engineering) with 8.28 CGPA 2017

## **TECHNICAL SKILLS**

- MS Office
- AutoCAD
- Plant Design Management System (PDMS)
- CAESAR II
- Primavera P6

#### **PROJECTS**

• Project Trainee 2 weeks.

- Pipe modelling and Stress analysis of Al-Wakrah Stadium, Qatar on CAESAR II at IIPED Engineering Services Pvt. Ltd.

#### GSM based Fore Fighting Robot

1 month

- A 4 wheeler vehicle connected with a mobile phone which can be controlled using another mobile phone by simply calling the connected device.

### **INTERESTS**

- Gymnasium
- Bike Riding
- Cooking
- Playing Congo

#### **ACTIVITIES**

- Successfully conducted a Workshop on Gear Manufacturing.
- Attended a workshop on "Systematic Investment Planning" powers by Zerodha Jaipur in 2016.

## PERSONAL STRENGTHS

Self-motivated, Team Player, Optimistic, Smart Worker, Resilient.

### **PERSONAL PROFILE**

Date of Birth : 15/08/1994Marital Status : Single

Nationality: Indian

Known Languages: English, Hindi, German (Elementary)

## **REFERENCE**

## Anita Kuntal - "WNS, Pune"

Asst. Manager- Sales anitakuntal107@gmail.com

# Preeti Sehrawat - "Intertech Technoenginers Pvt. Ltd."

Sales Coordinator sehrawatpreeti18@gmail.com