

Ganesh Pawar

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CAREER SUMMARY

To work in a firm with a professional work driven environment where I can utilize my Proposal and Sales knowledge, skills which would enable me as a graduate to grow while fulfilling organizational goal.

WORK EXPERIENCE

1)

- ❖ Company Name: **Ravi Industries, Pune (M.S.)**
- ❖ Designation : Proposal and Sales Engineer (Sales and Marketing Dept.)

Responsibilities as Process cum Proposal Engineer

- o Market research and Analysis of the International and Domestic.
 - o To develop new market as per company's product.
 - o Get the new vendor registrations for the company from various International and Domestic (engaged in Oil and Gas, EPC sector, Power Plants, and Process Plants)
 - o Preparations of the Cost Sheet. (considering material and technical parameter)
 - o Preparation of Techno-Commercial proposal for the customer and provided budgetary quotes.
 - o Meeting with new clients and onsite assessment done
 - o Generated new enquiry
- ❖ Duration : 1st December 2016 to June 2017

2)

- ❖ Company Name: **Anacon Laboratories Pvt. Ltd. Nagpur (MH.S)**
- ❖ Location : Ambuja Cement Ltd. Chandrapur (MH.S)
- ❖ Designation : Environmental Chemist

Responsibilities as Environmental Chemist

- o Prepare Documentation
 - o Meeting with clients for Environment issues
 - o Support Day to Day Operations and Manpower Handling
 - o Environment Monitoring – To Check Satck or Air Ambient
 - o Submitted Monitoring reports to the client's
 - o Managed and Co-ordinated with Environment and Management Dept.
- ❖ Duration : June'2015 to April 2016

INTERNSHIP

30 days In-plant Training at **Indorama Synthetics (INDIA) Ltd. Nagpur (MH.S)**, MIDC.

Main Task accomplished was the detailed overview of process in continuous polymerization of PSF & POY Plant.

ACADEMIC QUALIFICATION

- ❖ **Post Graduate Diploma** in Process Engineering and Simulation at Asian Academy of Professional Training, Pune.
- ❖ **B. E Chemical Engg.** From J.N.E.C. BAMU University, Aurangabad with 59% in 2014.
- ❖ **Diploma** in Chemical Engg. From MSBTE Board with 63.13% in 2011.
- ❖ **SSC** from Maharashtra State Board with 68.61% in 2008.

PROJECTS AND SEMINARS UNDERTAKEN

- ❖ B.E Final Year Project : Extraction of Essential Oil from Aniseed.
- ❖ Duration : June 2013 to April 2014

CURRICULAR and EXTRA CURRICULAR ACTIVITIES

- ❖ Won 3rd prize in Heat Exchanger Design in National Level Event "CHEMERGENCE-2k13" held at Thadomal Sahani College of Engineering.
- ❖ Participated in Cooling Tower Design in National Level Event "CHEMERGENCE-2k13"
- ❖ Won 1st prize in Group Dance in Nagpur Polytechnic, Nagpur College Academic.

CURRICULAR and EXTRA CURRICULAR ACTIVITIES

- ❖ Was a Student Co-Ordinator of a State Level Conference, "ENVISION-2K13" and "ENVISION-2K14" held at Jawaharlal Nehru Engineering College, Aurangabad.

INTERPERSONAL SKILL

- ❖ Good leadership skills and Target Achieve potential.
- ❖ Quick learner and Application Oriented.
- ❖ Confident and Determined.
- ❖ Ability to rapidly build relationship and set up trust.
- ❖ Effective Time and Resource Management.
- ❖ Quick accommodate and adjust with new challenging Roles.

Personal Details:

Date of Birth : 28th Feb. 1991
Permanent Address : 62, At post Chatari, Taluka-Umarkhed, Dist.-Yavatmal, MH-445206
Language Known : Marathi, Hindi, English.

Place : Pune

(Signature)

Date : 00/00/2018

Ganesh Vilas Pawar